

# UCX SOLUTIONS TO THE TECHNICIAN'S MOST FRUSTRATING CALIPER PROBLEMS

#### THE BANJO BOLT

"I hate it when I bolt a caliper on a car, and then I find out that the inlet threads are stripped!"

UCX knows how frustrating this can be so to insure the integrity of the thread, we install the inlet bolt into our calipers **by hand** at our plant. No other remanufacturer offers this feature! When you open a box of UCX calipers, you know that the inlet bolt will be a perfect fit. This saves you and your customer time and aggravation.

### NO MISSING PARTS

"Missing or damaged hardware, no bracket, or a damaged casting eats up bay time."

Because UCX **pre-assembles** all caliper components, you can count on getting all the correct hardware, a damage-free casting, and no missing parts. We **shrink wrap** the caliper on a cardboard tray that fits the exact dimensions of the caliper box, thus ensuring everything is intact.

## THE FAMOUS "Q"

"We'd order a driver-side caliper and get a passenger-side caliper. Now, who wants to go out and tell the customer that his car won't be ready?"

UCX has resolved this everyday problem with a box label that displays our unique "Q" symbol — a simple visual indicator that guarantees that the caliper is packaged correctly, thus eliminating the dreaded **mis-box**.



#### VIRTUALLY ELIMINATES COMEBACKS

"The nice lady with the big smile, who used to be such a great customer, just came back with a much different look on her face."

Every caliper is **triple-checked** and **pressure-tested** to virtually eliminate failures that result in comebacks. These quality control procedures are further reinforced by our unique tag system, in which UCX employees personally certify that each caliper measures up to our rigorous standards.



OUR WORLD-CLASS CALIPER-ONLY REMANUFACTURING
FACILITY IS LOCATED IN CLEVELAND, OHIO.

OUR HIGHLY TRAINED AND EXPERIENCED WORKFORCE AND
ISO-CERTIFIED PROCEDURES MAKE US THE LEADER IN
PRODUCT QUALITY AND COVERAGE.

**UCX** was founded on a simple premise. Because our customer is the professional technician, we must provide a caliper that enables him to quickly get the vehicle on and off the lift, with no comebacks.

As caliper remanufacturers fall by the wayside, UCX continues to grow because our first priority has always been the convenience and total satisfaction of the technician.

**BRAKE SERVICE** is critical to your bottom line. To be productive and comeback-free, you must have absolute confidence in the brake parts you install. That's why UCX is clearly the first choice of the professional technician.



Precision Designed with the Technician in Mind™



## **COMPARISON OF BRAKE CALIPER PRODUCT AND SERVICES**

ECHNICIAN CONCERNS	BRAND A	BRAND B	BRAND C	UCX.
Banjo bolt included	0	0	0	•
Hardware pre-assembled on ALL products	0	0	0	•
Brackets included (where applicable)	0	0	•	•
Processes that prevent shipping mis-boxes	0	0	0	•
Product wrapped on a tray to prevent loss of components, shipping damage	0	0	0	•
Finger-hole grip for ease of handling	•	0	0	•
Caliper Specialist?	0	0	0	•
ISO Certified		•	•	•

#### **DISTRIBUTOR CONCERNS**

Basic brake caliper remanufacturer	•	0	•	•
Order turnaround of 72 hours or less	•	•		•
92%+ order fill	0	0	•	•
Actual warranty rate of less than 1%	0	0	0	•
Person-to-person customer & technical service	•	•		•
Late model & medium duty catalog coverage	0	0	0	•
Prompt core credits	0	0		•
Tech training	•	•	0	•

